

# Leader

Spring 2019

An AgGeorgia Farm Credit Member Publication

## STAND WITH **FARMERS**



Hurricane Michael

Helping Through Disaster

Year in Review

Property for Sale



AGGEORGIA  
FARM CREDIT



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# Leader

is published quarterly for stockholders, directors and friends of AgGeorgia Farm Credit.

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ON THE COVER:  
 “Stand with Farmers” is the campaign of the commitment AgGeorgia is making to our ag community in the wake of Hurricane Michael.



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When Hurricane Michael hit South Georgia in October of 2018, areas in its path were impacted in ways that caused immediate needs. Not only were structures damaged, but homes, businesses and schools were without electricity, causing disruption in the usual daily routines. Although the daunting and overwhelming task of recovery was a high priority for ...

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Here are some of the events your cooperative has been involved with in the last year. We love supporting and promoting agriculture!

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# Dialogue with the Graduates: Planning for Success

Article by Dr. David M. Kohl

One of the pleasures of my academic career has been working with Farm Credit University's Ag Biz Planner Program designed for young and beginning agriculture producers. Over 1,000 participants have completed the business and financial management classes consisting of 10 online courses. Recently, we talked via video conference with two graduates of the program, who discussed how they have applied this education to their agriculture businesses and the subsequent benefits. We've pulled out some highlights from the conversation to demonstrate the value of planning for success. Benefits they gained include:

## Financial insight

A major benefit of the program for these graduates was gaining insight on finance, whether the knowledge was applied to their business or while working with their lender. They both chuckled and agreed that farming

was more fun when the business generated positive cash flow. They both benefitted from:

- Developing projected cash flows and monitoring the results.
- Taking the principles and concepts stored in their heads and applying them on paper.
- Using spreadsheets with different price, cost and production scenarios.
- Having a record of the expected timing of revenues, expenses, debt service and operating loan needs, which was invaluable when navigating the current



David Kohl received his M.S. and Ph.D. degrees in agricultural economics from Cornell University. For 25 years, Kohl was professor of agricultural finance and small business management and entrepreneurship in the Department of Agricultural and Applied Economics at Virginia Tech, Blacksburg, Va.

**“In these difficult and challenging times, it was nice to be able to reach out to others who are facing similar issues.”**

— Ag Biz Planner Program Graduate

business environment where there is a surprise around every corner.

## Structured record-keeping

Another benefit of the program was a more structured approach to record-keeping. Writing down records such as yields, weight gain, cost, and production during hectic times allows this information to be entered into electronic records at a later date. These records can be used to track performance over time and assist in developing projections and

A major benefit of the program for these graduates was gaining insight on finance, whether the knowledge was applied to their business or while working with their lender.

assumptions for the future. The records also were used to pinpoint mistakes, such as lost production, missed marketing opportunities or expense overruns.

## Improved communications

A huge benefit of the educational program was that it improved overall communication. Workbook application exercises required the graduates to ask critical questions and have crucial conversations in areas such as finance, marketing and transition management. Improved communication with spouses concerning finance and the direction of the business was an additional direct benefit. As a result of the program, they also had increased communication with their lenders, suppliers and advisory teams. Understanding business financials and operations created a side-by-side trust factor, allowing them to work through growth opportunities and decide when to cease operations of an unprofitable enterprise of the business.

## Strategies for improvement

The graduates enjoyed the ability to benchmark their business performance to other similar agribusinesses. This allowed them to focus on their strengths and develop strategies for improvements. Another useful strategy they learned was to build cash reserves in profitable years to provide room for error during growth or when financial hiccups occur.

## Building a network

Perhaps one of the most significant benefits for these participants was the ability to network with other young farmers, often outside their specific industry segments. They were able to network both online and at special face-to-face meetings. These relationships have lasted many years after graduation. As one graduate said, "In these difficult and challenging times, it was nice to be able to reach out to others who are facing similar issues."

Recently, a speaker at an agriculture conference said: "A business mindset and high

business IQ will drive bottom line profits in the future." These two graduates learned that firsthand from the Ag Biz Planner program.

If you're thinking of enrolling in this program, keep these tips in mind for success:

- Set aside time and resources to follow through on assignments so you can receive optimum benefits from the program.
- The results are better if you do not wait until the last minute to complete assignments for your business.
- Apply the program materials in your business operations to find blind spots.
- Take advantage of the program's collaborative spirit. Having another set of eyes on your business plan provides a mechanism for prioritizing opportunities.

Ag Biz Planner takes time and commitment, but the peace of mind more detailed planning can bring is invaluable for your business. ■



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# Association News

## New Hires



Sarah Carithers joined AgGeorgia on Monday, December 3, 2018 as loan assistant in the Gainesville Office. Sarah comes to AgGeorgia with previous business experience in Athens where she served as an administrative assistant.



Rachel Velie began her Farm Credit career on August 20, 2018, as an Internal Control Accountant in the Perry Corporate Office. Rachel has a bachelor's degree in business from Mercer University and a master's degree in accounting from Georgia College & State University in Milledgeville. She brings to her position over 5 years' business experience.



Kyle Westbrook joined AgGeorgia on Friday, February 1, 2019 as Relationship Manager in the Royston Office. Kyle previously worked as a Loan Officer in the Royston branch from 2008 through 2013. In addition to Farm Credit experience he has also owned and operated a broiler farm and currently has a beef cattle farm.

## Congratulations



Congratulations to AgGeorgia Director Jack Bentley on his appointment to the AgFirst Farm Credit Bank Board of Directors for a four-year term. Mr. Bentley is owner/operator of A & J Dairy in Wilkes County and resides there with his wife Angie. They have two sons and their families, Will and Kimberly and Ben and Casie Jo and five grandchildren who also reside in Wilkes County and are involved in the dairy.

## Promotions



We are pleased to announce the promotion of Whitney Diers to the position of Loan Processor. Whitney joined the Association as a Loan Assistant for Moultrie in November of 2016 and her new duties include processing for Nashville, Quitman and other branches as assigned.



AgGeorgia Farm Credit is pleased to announce that Shelvly Giddens has accepted the position of Relationship Manager in our Sylvester Office. Shelvly served as an intern with AgGeorgia during the summer of 2016 and joined the staff in January of 2017 as a Loan Officer Trainee before moving to a Credit Analyst position in January of 2018. Mr. Giddens was raised and worked on his family's farm and previously operated his own 230 acre farm.

*The following recently received Grade Promotions:*

- Jim Brown, Moultrie Office, has been promoted to Credit Analyst III
- Tate Bullard, Tifton Office, has been promoted to Credit Analyst II
- Heather Crumley, Sylvester Office, has been promoted to Loan Assistant IV
- Jed Evans, Perry Office, has been promoted to Relationship Manager II
- Adam Flakes, Waynesboro Office, has been promoted to Office Lead/Loan Officer II

## Retirement



Jim Hodges, Relationship Manager in Clarkesville, retired on October 1st. Jim had a 33 year career with Farm Credit, beginning with North Georgia Farm Credit. Jim was a constant figure in the Clarkesville area, and is shown with his plaque of appreciation. We extend our congratulations to Jim and wish him a long, healthy and happy retirement.



Christy Rowe retired on February 28<sup>th</sup> from the Nashville Office. She retired as a Loan Processor and had served the Association for over 32 years. She provided assistance, guidance and support for not only her co-workers in the Nashville Branch but throughout all of AgGeorgia. She was presented a plaque and resolution by AgGeorgia Board Chairman Guy Daughtrey. We wish Christy a fulfilled retirement!

## Service Awards

The following employees were recognized for their years of service with AgGeorgia Farm Credit:

### 35 Years

Sue Malott, Perry  
Rocky Weaver, Tifton

### 30 Years

Pam Arthur, Royston

### 15 Years

Diane Hardy, Perry  
Joel Pitts, Quitman  
Linda Sapp, Dublin  
Rhonda Shannon, Tifton

### 10 Years

Michelle Avant, Nashville  
Kim Bullington, Tifton  
Heather Collum, Cartersville  
Megan Garwood, Cordele  
Nick Hartley, Perry  
Adam Hebert, Sandersville/Waynesboro  
Jane Kennedy, Perry  
James Mock, Cordele  
Jelks Warren, Tifton

### 5 Years

Adam Flakes, Waynesboro  
Ryan King, Royston  
Mark Lindsey, Cartersville  
Matthew Moxley, Dublin  
Donna Perrin, Ocilla  
Emily Reece, Perry  
Teresa Thompson, Perry

## AgGeorgia Announces Re-election of Board Members

AgGeorgia Farm Credit recently conducted its four annual stockholder meetings throughout the state, with the closing of the final session in Tifton at the UGA Conference Center. As part of the annual meeting, three Director positions with terms expiring December 31, 2018 were voted upon. AgGeorgia Farm Credit is pleased to announce the re-election of George R. Reeves of McDuffie County for Position #4, Jack W. Bentley, Jr. of Wilkes County for Position #6, and Joe A. Rowland (Al) of Johnson County for Position #11. Our congratulations to these Directors on their re-election and vote of confidence by our stockholders on the excellent Board leadership at AgGeorgia Farm Credit.

## In Memoriam



The AgGeorgia family lost a dear co-worker and friend on November 19, 2018. Tom Conner demonstrated strength, tenacity and integrity to the amazement of all who were in contact with him during his over 3 year illness. Many friends and co-workers were able to spend special time with Tom and express their appreciation for his work ethic and friendship. Tom was an Information Specialist in the Tifton Office since August 15, 2011, and was the husband of Julie Rutland Conner and the father of Ty and Cali Conner.

# Insurance Reminder



AgGeorgia Farm Credit, Agricultural Credit Association (Association) loan agreements and/or commitment letters stipulate that borrowers obtain and maintain insurance on property pledged as security for loans with the Association named as mortgagee or loss payee as appropriate.

This notice is a reminder that the minimum amount of coverage required to be maintained is the lesser of your loan balance(s), the actual cash value of the property, the replacement cost of the property or the amount stipulated by your loan officer. Since the amount required could be less than the amount for which the property can be insured, you are encouraged to consider

higher limits where applicable to adequately protect your equity interest in the property.

If the property securing your loan consists of improved real estate, unless otherwise advised, at a minimum, your policy must insure against the following perils: fire and lightning; wind; hail; aircraft or vehicle damage; riot or civil commotion; explosion; smoke damage; water damage (other than flood); falling objects; weight of snow, ice or sleet; and vandalism. Loss or damage from flooding is also required if your loan was made after Oct. 4, 1996, and at the time the loan was made the property was located in a government mandate Special Flood Hazard Area and flood insurance was available.

If the property securing your indebtedness consists of personal property including vehicles, machinery or equipment, in addition to the causes of loss cited in the preceding paragraph, the property must also be insured against theft, and where applicable, such as with mobile machinery and equipment, collision and upset.

If your current coverage does not conform to these requirements, please contact your insurance representative and effect the necessary changes to ensure your coverage does comply with these requirements. Please contact your local AgGeorgia Farm Credit representative if you have any questions or comments. ■



Blue tarps covering roofs of various structures litter the path of the storm. Many are awaiting repairs from roofers who are still in high demand.

# Hurricane Michael

## The Rebuilding and Resilience of Georgia Farmers

Article and photos by Rhonda Shannon



The landscape in areas of Georgia has forever been changed. The natural beauty of century old trees, the carefully tended acres and even the man-made structures built for necessity, safety or just convenience have been at minimum scarred or altered in some way in parts of our state. The practices that have been adhered for decades for the conservation, protection and preservation of our land have been threatened, and in some cases, eroded overnight by something completely and totally beyond any mortal's control. It all occurred on October 10, 2018, when Hurricane Michael came to Georgia.

Hurricane Michael was a history-making storm in more ways than one. What began as the thirteenth major storm identified in the 2018 hurricane season seemed to have a supernatural strength and awed seasoned meteorologists with its rapid formation and intensity. Just a mere three days prior to its landfall, this hurricane's wind speed nearly doubled, catapulting it from a tropical depression with approximately 40 MPH winds to a category one hurricane with 75

**“My cotton yields had been 1,482 pounds before the storm hit. After the storm in the same field, six rows over, the yields were 488 pounds.”**

— State Representative Clay Pirkle

MPH wind strength. It quickly gained the full attention of national weather forecasters and anxious residents all along the Gulf Coast area, watching with restless speculation of not only the category rank but the landfall target. It didn't take an expert to understand the potential this storm might gain as it moved into the conducive, warm waters of the Gulf of Mexico. But even the most experienced experts likely didn't expect this.

According to information from The Weather Channel, the storm caused

catastrophic damage to our Florida neighbors making landfall as an unprecedented high-end Category 4 hurricane with wind speeds of 155 MPH and a strong storm surge. The first Cat 4 storm recorded to make landfall in the Florida Panhandle, it had continued to gain strength before contact with land and trekked inland to South Georgia, maintaining hurricane strength and extreme low surface pressure. When it arrived on Georgia soil, it was still a Category 3 hurricane, the first of its magnitude to hit our state since 1898. Described as a massive hurricane, its storm-force wind speeds stretched for 320 miles and its heavy rain triggered flash flooding from the Carolinas to New Jersey. Hurricane Michael spent 5 days as a tropical cyclone and the destruction in its path throughout Georgia was devastating.

“I went from having one of the best crops I'd ever had to having one of the worst crops in about six hours,” said State Representative Clay Pirkle, a Turner County farmer and AgGeorgia member. “My cotton yields had been 1,482 pounds before the storm hit. After



Clay Pirkle at his barn on his farm in Turner County.



Clay Pirkle points to one of the cotton fields that was adversely effected by the storm.

“Not only did we suffer crop losses in the fields due to the hurricane, but afterwards with little refrigeration capacities due to no electricity.”

— State Representative  
Sam Watson

the storm in the same field, six rows over, the yields were 488 pounds. The cotton was gone. We’ve easily lost 1,000 pounds to the acre across the board on our cotton yields.” The yields weren’t the only thing that affected the cotton. The grades deteriorated as well. “Some of our cotton that graded 21-31 before the storm was grading 44-54 afterwards,” he added. Yields along with grades are what a producer strives for in any commodity since that determines the amount paid for their crop. The timing couldn’t have been worse for cotton producers. “All the money had been spent on making the crop,” Pirkle continues, “every nickel, right down to the bulk of it being defoliated [and ready to harvest].”

The Pirkle family also had damage to all but one of their farm buildings and trees had fallen on fence rows allowing their cows to wander out of their confined areas. “We get calls every day, sometimes twice a day from neighbors about our cows being out,” Pirkle added. “We still have trees down but have fixed the fences and don’t get as many calls.” And to add insult to injury, they were without



Davis Family Farms in Colquitt County shared pictures of their cotton before the storm and after.

electricity for about 5 days. “It was miserable.” State Representative Sam Watson, another AgGeorgia member and vegetable producer from Colquitt County, can definitely relate to Pirkle’s issues.

Watson’s vegetable production consists of approximately 250 acres in the spring and 250 in the fall. His crops of bell pepper, squash, cabbage, cucumbers and eggplant were at the height of harvest. “We lost about half of our pepper, half of our eggplant and half of our cucumbers,” Watson said. “On the squash, we were able to get them turned back around. But by the time we were able to get to it, the markets had dropped. There was no need to

even keep picking them so at that point, we just walked away.” The timing of the storm was detrimental for him as well. “October is our month,” he continued. “That’s when it’s all hands on deck, get ready. Usually the first frost date in Georgia is the first week in November. [When the hurricane hit] It was go time,” Watson explained. Other issues plagued the additional vegetables waiting to be harvested. “The wind blew a lot of it down and once the sun came out two days later, we couldn’t get there [to the fields] fast enough and the sun scalded what was left. I simply didn’t have the manpower to get in the field – the roads were still dangerous, the power



*One of many uprooted pine trees.*



*Tree stumps are all that remain of damaged pines. Trees were lost not only in rural areas but in the cities and towns in Georgia.*

lines were still dangerous. We didn't want our people on the road. And quite honestly, we were still trying to figure out just what to do," Watson said. "The other half of that equation was the power (electricity) was out. The shelf life on vegetables is short-lived," said Watson. "Not only did we suffer crop losses in the fields due to the hurricane, but afterwards with little refrigeration capacities due to no electricity. We had a really good crop, the best crop we've ever had and the best markets we'd had in a long time. Everything was the best we'd ever had. The demand was there for the product," Watson explained. "With what we do now, our costs of production continue to go up and we've got nobody to pass it on to. But yet the price we receive for the products we grow stays the same. This was one of those years where that wasn't the case. Get a little shot in the arm and catch up from last year with Irma, get a little money in the bank and get our head above water and be ready to go another 10 years. The hurricane couldn't have hit at a worse time for us," he concluded.

In an interview with Austin Scott, U. S. Representative for Georgia's 8th Congressional District, he acknowledged the importance of agriculture to our state economy. "Ag IS our



*A pecan orchard that suffered damage due to the storm. Many pecan trees were on the cusp of yielding their harvest.*

economy," Scott said adamantly. "If the farmer is not making money, the car dealers aren't making money, the restaurants aren't making money, the store down the street is not making money. It's pretty simple when you get down to it." He then addressed the importance of ag at the national level in stating, "A strong

ag economy is also important to our national security." Always an advocate for agriculture, Scott knows the current plight of producers. "In the last couple of years in our area, our farmers have lost the crop because of natural disaster. As the crop approaches harvest time there's more input costs in it than at the start

*Poultry houses also took a hit from the storm and are still in need of repair*



“ ... Hurricane Michael hit us at the worst possible time. The crop was there and it was going to be a record year, especially for non-irrigated crop land. Then all of a sudden as you go to harvest the crop, you lose it all through no fault of your own.”

— U.S. Representative Austin Scott



*Pivots were not able to withstand the force of the winds.*

of the season. Hurricane Michael hit us at the worst possible time. The crop was there and it was going to be a record year, especially for non-irrigated crop land. Then all of a sudden as you go to harvest the crop, you lose it all through no fault of your own,” Scott adds.

Scott also feels the urgency to pass a federal assistance programs and has been considering possible assistance options. “The timing of disaster payments to our farmers is extremely pressing,” Scott said and adds, “We have to have [government] payments to pay out the 2018 crop year so we can have a 2019 crop year.” There were several things that happened during the proceedings for passing a federal aid plan that hampered its inception: the mid-term elections, the death of former President George H. W. Bush and the government shutdown. “The word frustrating doesn’t even begin to describe the way I feel that something hasn’t happened for our farmers,” Scott added. He went on to say that he was in contact with the White House and Sonny Perdue on a constant basis. “Sonny is a great ally for us on a regular basis,” he said. Scott also commented on his appreciation for the help that Rep. Pirkle and Rep. Watson had offered on storm assistance.

But just as nature had worked against the ag community in Georgia, others were beginning to combine their efforts to put a plan in place for our farmers. Within a week after the hurricane, Georgia Ag Commissioner Gary Black and U.S. Secretary of Ag Sonny Perdue made a trip to Cordele to meet with approximately 500 farmers and those



*Sam Watson checks his phone for updates from the Georgia House of Representatives.*

interested and involved in the ag industry. They surveyed the damage first hand. Their trip was followed by a visit to Georgia from President and First Lady Trump, and they all committed their support for the agriculture sector and to help farmers recover. The State of Georgia was first to put a plan in place to assist. “It wasn’t a bail out and it’s not going to make us whole,” says Pirkle, “but it’s a temporary help until other help comes.” In a special called legislative session by then Governor Nathan Deal, \$55 million was appropriated to provide emergency disaster relief loans to farmer affected by the hurricane. The funds were loaned through the Georgia Development Authority to bridge the gap until other disaster program funds become

“There have not been many positives to come after this hurricane, but one I can say – the response that the Department of Agriculture has given has been so far beyond my expectations.”

— State Representative Clay Pirkle

available. “Gary Black and Thomas Carter (with GDA) took a program that was zero, did not exist, and in less than 30 days, 60% of the \$55 million has been committed. That is huge,” Pirkle adds. “There have not been many positives to come after this hurricane, but one I can say – the response that the Department of Agriculture has given has been so far beyond my expectations.” Pirkle described the state-level assistance as a “Herculean effort, quick thinking and outside the box management. I cannot stress how good this has flowed,” Pirkle said. “This type of program didn’t exist – it’s never been done before. It’s just never been done,” continued Pirkle. “And I thank Commissioner Black for the speed by which they’ve worked through this.” Another \$20

“Damage within the [AgGeorgia] portfolio varied ... from 25% to 100% of the crops, namely in the area of cotton, pecans, and timber, and it may take some time to recover.

— AgGeorgia CEO Jack Drew

million was later appropriated due to the large number of requests from producers for assistance.

The storm took its toll on agriculture in Georgia. Not only were cotton and vegetables crops negatively impacted by the storm but also included were timber, peanuts, pecans, poultry and livestock – virtually every facet of the ag sector. “All farmers took it on the chin, including millions of acres of timber in all variations of sizes,” said Pirkle. With over an estimated \$1 billion in crop damage, such devastation and destruction may seem hard to overcome. After all, the storm hit at the worst possible time for harvesting many of the crops mentioned and wiped out years of methodical management of other commodities like timber. Jack Drew, CEO of AgGeorgia, acknowledged the challenges throughout the organization’s coverage area. In response, AgGeorgia had committed up to \$200,000 to pay the FSA guarantee fees for members requiring an FSA guaranteed loan due to damage from the storm. “While we have had our share of adversities over the years, whether industry downturn such as that in poultry a few years ago or the constant challenge of commodity prices and drought conditions in the row crop sector, we have been fortunate to have avoided any major devastating event. We were tested by Hurricane Irma, but nothing to compare to that of Hurricane Michael,” Drew said.



*Ga Ag Commissioner Gary Black and U.S. Ag Secretary Sonny Perdue visit concerned farmers and those involved in the ag industry at a meeting in Cordele after the storm.*

“Of those 5 things, a farmer is a steward of 4 of them. The farmer and farming is a necessity and both will survive. We will soldier on.”

— State Representative Clay Pirkle

“Damage within the [AgGeorgia] portfolio varied ... from 25% to 100% of the crops, namely in the area of cotton, pecans, and timber, and it may take some time to recover.” Drew is familiar with the various issues that farmers have faced. Being raised on a family farm in Grady County and working with farmers through Farm Credit for over 35 years, he’s not only seen the trials and difficulties of production ag but also the passion and tenacity of those involved with it. “As I think of those impacted by the storm and those who have faced similar adversities, I cannot help but to think that we are a resilient bunch,” Drew added.

Even though the damage from Hurricane Michael was done in a short period of time, recovery will not be. The rebuilding of

damaged properties is a choice but pressing forward is not an option. As Franklin D. Roosevelt said, “There are many ways of going forward, but only one way of standing still.” And just as Drew and Pirkle remind us, resilience in facing adversity in the calling to supply the world with the necessities of life is the persevering force for the farmer. “There are 5 things necessary to sustain life – air, water, food, clothing and shelter,” Pirkle said. “Of those 5 things, a farmer is a steward of 4 of them. The farmer and farming is a necessity and both will survive. We will soldier on.”



*A location where workers pile debris that has been accumulated from areas in South Georgia.*

Eliza McCall is shown videoing an interview with Corey Cottle, Director of Marketing for AgGeorgia Farm Credit, that was posted to the Facebook page of Second Harvest.



# Helping Through Disaster

## Second Harvest of South Georgia

Article and photos by Rhonda Shannon

When Hurricane Michael hit South Georgia in October of 2018, areas in its path were impacted in ways that caused immediate needs. Not only were structures damaged, but homes, businesses and schools were without electricity, causing disruption in the usual daily routines. Although the daunting and overwhelming task of recovery was a high priority for many, it was overshadowed by the simple necessity of having food to eat and clean water to drink. Second Harvest of South Georgia was there to bridge the gap in supplying food for families in that situation that were affected by the storm.

Second Harvest has been relieving the burden of food deprivation for families for approximately 37 years. By making food



Shown presenting the donation to Second Harvest is (left to right) Jordan Gilbert and Allen Corbin of Southwest Georgia Farm Credit, Eliza McCall and Corey Cottle of AgGeorgia Farm Credit

**“This monetary donation will continue to provide assistance to our neighbors impacted by Hurricane Michael.”**

— Eliza McCall

more easily and affordably accessible, the lack of a consistent food source is minimized for those in need, young and old, working and unemployed. The food bank relies on donations of perishable and non-perishable food items, volunteers and monetary donations. The organization is headquartered in Valdosta and with branches in Albany, Douglas and Thomasville the majority of its county coverage area was affected by Hurricane Michael.

Expansion of the facility in Thomasville was fortunately completed just in time for the additional needs in that area after the storm. More storage, a larger kitchen and expanded floor space allowed them to



A partial view of the newly expanded storage in the Thomasville facility,

assist and service the larger-than-normal numbers of requests for assistance after the storm. The need for some families is daily; for others a little less frequently, but assistance is ongoing for this area regardless of the weather. Students, adults, civic groups, church groups and businesses can get involved in various ways – even members of the Georgia House and State Senate have participated in packing boxes for the food bank. Representatives from AgGeorgia, CoBank and Southwest Georgia Farm Credit got in the on the act as well in the aftermath of Michael, presenting a monetary gift to Second Harvest that helped



The group stands outside the kitchen area as Eliza McCall explains the distribution process.

covered the costs of transporting needed supplies and food in the wake of the storm. “This monetary donation will continue to provide assistance to our neighbors impacted by Hurricane Michael,” said Eliza McCall of Second Harvest.

If you would like to volunteer or make a donation to Second Harvest of South Georgia to assist those in need, visit their website at <http://feedingsga.org/>.



# Your Cooperative at Work

Here are some of the events your cooperative has been involved with in the last year. We love supporting and promoting agriculture!



*ABAC Ag Business Club – Tifton*



*Wine Business Conference – Cartersville*



*Cordele Customer Appreciation*



*Clarksville Customer Appreciation*



*U S Congressman Austin Scott visits the Perry Office*



*Extension Secretary of the Year – Fannin Co.*



*Burke County Community Leaders*



*Radio show – Perry*



*Rome/Cartersville Customer Appreciation*



Deep South Poultry Conference – Tifton



Sunbelt Ag Expo – Moultrie



CASA (Court Appointed Special Advocate) sponsorship – Dublin



Facebook promotion winner – Sylvester



Farmer's Market – Sandersville



Georgia 4-H Congress – Atlanta



Multi-Use Ag Building construction – Jackson Co



Gainesville Customer Appreciation



Georgia Cotton Commission annual meeting – Tifton



Georgia FFA State Officers – Perry



Livestock show – Gordon Co



Livestock show – Gordon Co



Georgia National Rodeo – Perry



Livestock show – Hart Co



Livestock show – Perry National Fair



Career Fair – UGA Athens



Harvest Celebration – Moultrie



Peanut Farm Show – Tifton



Facebook promotion – Ocilla



Customer Appreciation – Quitman



Customer Appreciation – Royston



Georgia Young Farmer Convention – Braselton



Field Day at Sunbelt Ag Expo – Moultrie



Livestock Show – Walker Co.



UGA Field Day – Midville



Georgia State Capital – Atlanta



Farm Safety Day Camp – Wilkes Co



AGAware – Floyd Co.



Customer Appreciation – Washington



Southern Land Exchange picnic – Athens



Young Farmer Achievement – Franklin Co



AGAware – Hull



FFA Banquet – Berrien Co.

# Property for Sale



**Properties for sale are listed as a service to our readers.** Information is furnished by real estate agents and individuals and AgGeorgia Farm Credit is not responsible for the accuracy of the listing contents. If you have property for sale in Georgia that you wish to list in the *Leader* magazine please contact Rhonda Shannon for details at [rshannon@aggeorgia.com](mailto:rshannon@aggeorgia.com) or 229-382-4300.

## BANKS



**Beautiful 148.06 acres, mostly wooded.** Nice big creek running thru property. Excellent property for fishing & hunting! Kenneth Savage, (770) 718-8297, [jksavage@bellsouth.net](mailto:jksavage@bellsouth.net)

## BARTOW



**960 Cass Pine Log Road, Rydal Offered at \$619,000 Large five bedroom, three and a half bath brick ranch home on gorgeous 28+ acres!!!!** The best views!!! New soapstone counter tops, new prefinished engineered "Malibu" colored floors. Home features a dumb waiter, central vac, wet sauna, back up generator, fish filtration system at the pond, 400 blueberry bushes, grape vines, atv/dirtbike/walking trails & more! 2 fireplaces & 2 wood burning stoves. Large workshop/garage with bathroom & one garage door. H&H Realty - Leah Harper, (770) 6088321, [leah@handhrealty.net](mailto:leah@handhrealty.net)



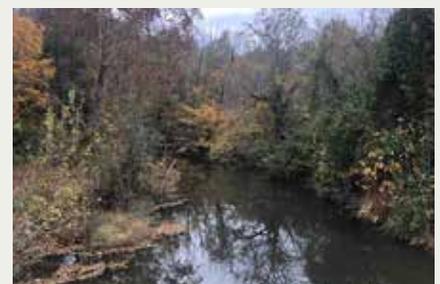
**2500 Euharlee Road, Rome (Bartow County).** New PRICE-\$799,000!!! Immaculate custom built five bedroom, three and half bathroom home with acreage, barn/shop, spring fed pond on 38.99 acres! Home features insulated vinyl, whole home audio, two hvac units, two hot water heaters, two laundry hook ups, electric but has gas connection available! Barn/shop/kennel built in 2010, Morton bldg, air tight insulated, 48x58, separate electrical meter, septic tank & buried propane tank, cement floors with drains, zoned hvac, water spigot in each room, 2 roll up doors, 1/2 bathroom, offices, laundry area with elevated sink/tub combo & laundry hook up/utility sink! H&H Realty - Leah Harper, (770) 6088321, [leah@handhrealty.net](mailto:leah@handhrealty.net)



**272 +- Wooded Acres with Moore Branch (interior creek) on the property.** There is a mix of natural pines and mature hardwoods. Ample road frontage. Good interior road system. Zoned: A-1 (Agricultural Bartow County) Utilities: Electric. Topography: Rolling to Steep. This property is great hunting tract. \$4,000/acre (\$1,091,372) George F. Willis, Realty - Raborn Taylor III, (770) 382-0058, [rt3@gfwillis.com](mailto:rt3@gfwillis.com)



**261.52 Acres with a spring fed pond and approximately 58 acres of open land in several fields and the balance in a mix of pine and hardwood timber.** Beautiful land for your home site, horse farm, or hunting property. Will subdivide. \$5,700/acre (\$1,490,664) George F. Willis, Realty - Raborn Taylor III, (770) 382-0058, [rt3@gfwillis.com](mailto:rt3@gfwillis.com)



**This wooded 178.97+- acre property offers a large amount of paved road frontage on Nally Road and Rock Creek runs through the property.** This property has a mix of natural pines and hardwoods on the property. Zoned: A-1. Utilities: Power & Water. \$3,500/Acre (\$626,395) George F. Willis, Realty - Raborn Taylor III, (770) 382-0058, [rt3@gfwillis.com](mailto:rt3@gfwillis.com)

## BROOKS



**5 acre building tract just minutes from Valdosta off Hwy 133 in Beautiful Brooks County Countryside.** Convenient to I-75, Thomasville, Moultrie, Quitman and Adel. Enjoy Fine dining and entertainment within a short drive. THE HERNDON COMPANY - Graham Fiveash, (229) 460-8359, gfiveash@herndoncompany.com



**208 acres wooded, GA Hwy 24 at Sardis, 18 miles southeast of Waynesboro, all wooded, majority of timber harvested 2013, 20 acres older timber not harvested, 3 streams through property, possible pond site.** Georgia Power transmission line, hunting/recreational tract that could be replanted in pine trees, potential for solar development. \$299,000 (\$1436/acre). www.GeorgiaLand.com. Shivers Real Estate - Chad Shivers, (706) 833-9114, shivers@georgialand.com



**158.92 +/- acres \$778,708 Spectacular Views of Atlanta Skyline, Lookout Mountain, and surrounding North Georgia Mountains, Unspoiled Natural Beauty on Pine Log Mountain that Over Looks Lake Arrowhead, Gated Entrance with Wooded Winding Drive into Private Retreat with Virgin Hardwood Forest, Convenient to North Georgia Mountains, 45 Minutes from Atlanta, Near I-575 in Canton, Great Investment Opportunity.** Call Dan Thornton 404-375-6545 Virtual Properties Realty - Dan Thornton, (404) 3756545, dthornton@maxsell.net

## BURKE



**239 acres with 2 homes.** GA Hwy 24 and Murray Hill Rd, 23 miles southeast of Waynesboro, 19 miles north of Sylvania, 90 acres cultivated with farm lease income, 145 acres wooded (timber harvested 2012), 2 homes, 2 wells, \$395,000 (\$1653/acre). www.GeorgiaLand.com Shivers Real Estate - Chad Shivers, (706) 833-9114, shivers@georgialand.com

**164 acres Hills Mill Pond Rd, 11 miles west of Waynesboro, 75 acres cultivated with great soils, 71 acres natural woodland, 12 acres planted pines, long frontage on Buckhead Creek.** Pretty tract for a farm, country homeplace, or hunting/recreational retreat. \$279,900 (\$1700/acre). www.GeorgiaLand.com. Shivers Real Estate - Chad Shivers, (706) 833-9114, shivers@georgialand.com

## CHEROKEE



**105 +/- Acres \$1,669,500 Excellent for Investment, Beautiful Estate Home Site, With Privacy Acreage Near I-575, Quiet and Peaceful, Country Lifestyle in Cherokee County, Hardwoods and Planted Pine Tree Farm, Rolling Hills with Mountain Views and Streams, Long County Paved Road Frontage.** Call Dan Thornton 404-375-6545 Virtual Properties Realty - Dan Thornton, (404) 3756545, dthornton@maxsell.net



**Cherokee 32.89 +/- Acres \$320,000 Country Living at Its Best, This property has it All, Stream, Pasture, Board Fencing, Small Barn, Garden Area, Fruit Trees All in a Private Setting, In an Area of Farms and Homes on Acreage.** Nestled in the Salacoa Valley, Very Near 1000 Acre Cherokee County Equestrian Park, Call Dan Thornton 404-375-6545. Virtual Properties Realty - Dan Thornton, (404) 3756545, dthornton@maxsell.net



**Cherokee 48 Acres \$427,200 Mountain Acreage Hide Away!** Beautiful 4 acres Stocked Lake, 1500 feet of Road Frontage on Fincher Road, Over 2400 feet of Frontage on Fast Flowing, Mountain Laurel Lined Creek Small Cabin for Camp Outs, Old Stacked Stone Mill Site on Property, Conveniently Located Near the City Limits of Waleska and minutes to I-575, Natural Beauty and Privacy at It's Best! Call Dan Thornton 404-375-6545 Virtual Properties Realty - Dan Thornton, (404) 3756545, dthornton@maxsell.net

For more information on financing options  
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**ALL TIMBERLAND OPPORTUNITY!** This wooded property offers approximately 542.89 acres of 19 year old planted pines that have had their first thinning & 562.11 acres of hardwoods. There is a good system of interior roads on the property. Topography: level to sloping. Timber value of October 2017 was estimated to be \$276,073. \$995/ Acre. George F. Willis, Realty - Raborn Taylor III, (770) 382-0058, rt3@gfwillis.com



**Tract 1 95+/- acres \$475,000 Tract 2 140+/- acres \$686,000 Tract 3 190+/- acres \$551,000 Tract 4 379+/- acres \$1,421,250 Spectacular Mountain Views, Over 3,300 Feet of County Road Frontage, Mountain Streams Throughout, Excellent Deer & Turkey Hunting, Good Development Potential.** Call Dan Thornton 404-375-6545 Managed Tree Farm Cleared Area for Pasture. Virtual Properties Realty - Dan Thornton, (404) 3756545, dthornton@maxsell.net



## COLQUITT

**Unique property with approximately 114.59 +/- acres located between Moultrie and Adel.** Property consists of a mixture of hardwood, southern pines, pecan trees, barn, pond, and a large wired workshop with plumbing. Also included are two homes with the main home being built in 1995 which offers over 3000 sq ft. with 4 bedrooms/ 2.5 baths. Walk-in closets in all bedrooms. Master bedroom with master bath and a HUGE walk in closet with additional closet for extra storage. Large laundry room and walk in pantry. The farmhouse is situated at the front of the property which offers 3 bedrooms/1

bath, kitchen and living room. Very nice workshop with plumbing and wiring in place that could easily be converted to a guest house or in-law suite... 4 stall shed for farming equipment. Ideal property for someone looking for a nice recreational tract or farm land. The Slocumb Company - Dena Pearce, (229) 456-3081, denacjp@yahoo.com



**Custom built home located just outside of town in a peaceful and country setting with almost 20 acres ...** Enjoy the open living space of this 4 bdrm., 3 bath home with a huge great room/ living room with an upstairs balcony overlooking the living space. The kitchen provides plenty of room for entertaining with an eat-in-area, center island and tons of counter space. Main level master bedroom and remodeled master bath with double vanities, garden tub and tile shower. Two additional bedrooms and bath are located upstairs both rooms providing tons of closet and storage space. The guest house is located just off of the main house with 1 bdrm, 1 bath, living room, kitchen and laundry room. The grounds of this property are well manicured with a sprinkler system in place and mature planting. Large wired barn for equipment and storage. \*\* Additional acreage is available. The Slocumb Company - Dena Pearce, (229) 456-3081, denacjp@yahoo.com

## COOK



**33 Acres has main House w/ 2 living areas, large masonry stone FP, dining room, 17X10 loft sleep area, 29X14 loft entertainment area, open plan w/ a view of the pool.** Kitchen has a Jenn Air downdraft stove & custom wood cabinets. Spacious

master suite w/ jetted tub, double sinks, separate shower & a walk-in closet. Additional bathroom & bedroom, laundry room w/ folding table & an oversized garage. 22X20 Pool House w/ a full kitchen, sitting area & bathroom. 1000 SF Guest House w/ a living room, kitchen, dining area & BR & Bath. 42X28 Stable w/ tack room, drive through loading area & 4 stalls. 36X20 wired workshop w/ a 12X20 ofc. Over 3200 Sq Ft of decking, stocked pond, shooting range, fenced pasture. THE HERNDON COMPANY - Larry Mercer, (229) 292-6456, lmercer@bellsouth.net

## DADE



**59,432+- SF Arena on 257.99 Acres.** Great Building for Horses, Rodeos, Livestock Auctions, Car Shows, or convert the Building into an Industrial Use and use for Storage, Warehousing, Distribution, Manufacturing, or 18-Wheeler Truck Repair. 62 stables, 2 wash stands, tack rooms. 30 miles from Chattanooga & less than 3 miles to I-59. \$1,999,980. George F. Willis, Realty - Raborn Taylor, (770) 382-0058, rt3@gfwillis.com

## DOOLY



**Reduced Price - Must See Hunting Retreat on 129 Acres ~ 106 Acres of Beautiful Timber.** Planted Pine, Natural Pine, Natural Hardwoods -EXCELLENT Hunting in Quality Managed Dooly County - 10 Acre in Food Plots with Numerous Feeders and Stands - 3 Acre Pond with Other Pond Sites - Extensive Interior Road System - 20 Acre

For more information on financing options for these properties, contact us at  
**1-800-768-FARM**  
or online at [aggeorgia.com](http://aggeorgia.com)

Pasture - Custom 4 Br / 2 Ba Home LandMart.com - Cal Pipkin, (478) 6093283, cal@landmart.com

Drive to Athens, GA. LandMart.com - Aubrey Breiner, (478) 4547980, aubrey@landmart.com

## ELBERT



**217.77 acres of land for sale in Elberton off of Mineral Springs Road & Limo Road.** Tract was planted in pines and it is time for thinning. Creek and road frontage galore with one frontage along Elbert Industrial Park with water, sewer, gas, electric available. Great recreation piece. Buy and hold for investment. Asking \$2,500/acre. The Simpson Company of Georgia, Inc. - Otis Rylee, (770) 532-9911, otis@simpsoncompany.com



**The Gaines Tract 88.27 Acres, \$370,000** The Gaines Farm is an unusual combination of recreation, farming, timber and hunting. All these features and only 2 miles from Walmart, Ingles and Zaxby's. With over 2,000 feet frontage on Ga. Hwy.17, future commercial and residential development is possible. Open land could be fenced and converted into cattle or horse farm. The family farm close to town would be special!! Visit: [www.DrinkardRealEstate-Sales.com](http://www.DrinkardRealEstate-Sales.com) for more info. and photos. Drinkard Real Estate Sales, Inc. - Eddie Drinkard, (706) 318-3636, eddie.drinkard@gmail.com



**Great Hunting Getaway on 76.61 Acres.** - Well Balanced Hunting Tract - Deer, Turkey, Hogs and Potentially Ducks - Very Secluded but Has Power - 60 Ac. Of Varying Age Planted Pine - Old Hardwood along Flowing Creek - Small Seasonal Beaver Pond - Good Road System for Access - Established Fire Breaks for Burning - 40 Minute

## FRANKLIN



**64.97 acres of mostly open pasture land that is fenced and cross fenced.** Property has a creek and a pond. County water and electricity is available. \$335,000 Burdette Realty - Amanda Smith, (706) 6801800, amk23@bellsouth.net



**Great cattle farm in pasture with creek.** Perfect for horses! Small pond with lots of road frontage. Convenient location near I-85 and Lavonia. Kenneth Savage 770-718-8297. Savage Real Estate & Auction Co. Inc. - Kenneth Savage, (770) 718-8297, jksavage@bellsouth.net

## GA



**151 acres with home, Bark Camp Church Rd.** 7 miles north of Midville, 70 acres cultivated, 72 acres wooded, 30x60 metal building with finished living space, 40x60 equipment/storage shed, pretty place for a country home or getaway. \$435,000. [www.GeorgiaLand.com](http://www.GeorgiaLand.com). Shivers Real Estate - Chad Shivers, (706) 833-9114, shivers@georgialand.com



**56+/- acres of gorgeous farm land with 3BR/4BA home.** Sit and enjoy the wrap around porch or the gazebo. Property has 3 garden spots, one is a raised bed, 2 creeks and partially fenced. Barn and 2 shops, garden building with a chicken coop. Have your own private retreat. There is 4 septic tanks on the land. Home has hardwood, tile and carpet flooring. Master on the main with 2 large bedrooms upstairs with walk in closets. Lots of storage in this home. Kenneth Savage 770-718-8297. Savage Real Estate & Auction Co. Inc. - Kenneth Savage, (770) 718-8297, jksavage@bellsouth.net

## HABERSHAM



**INCREDIBLE FIND!** This beautiful 30+ acre farm enjoys all the bells and whistles. Very nice 3BR/3.5BA home with hardwood floors throughout, totally updated gourmet kitchen and baths, office, gas log FP and full basement. The property is approximately 15 acres in pasture and has nice pond and streams. Northern Habersham County and priced to sell. \$499,000 Shield, Realtors - Bill Camp, (706) 499-4720, bill@billcamp.net



**RIVER HEAVEN!!** This almost 4 ac. Soque River lot is located N. of Clarkesville in a very small Development. It has approx. 300 ft on the trout filled Soque River. Huge hardwood trees and mostly pasture is the setting for this extremely rare and beautiful large building lot. \$144,900 (8410557). Shield, Realtors - Bill Camp, (706) 499-4720, bill@billcamp.net



**ABSOLUTELY INCREDIBLE!!** Beautiful 53+ acres in NE Georgia. Fenced and cross fenced, large barn and storage shed, almost 1400 ft of Yellow Bank Creek runs through property. (8494637/8494626) \$592,000 Shield, Realtors - Bill Camp, (706) 499-4720, bill@billcamp.net



**TRULY BEAUTIFUL 10 ACRES!** Of rolling pasture with several large Oaks on the property. Currently fenced and has a spring on the property and is located in Northern Habersham County on a country paved rd. Very Nice!! \$130,000 LL: 8517965 Acreage 8517990 Shield, Realtors - Bill Camp, (706) 499-4720, bill@billcamp.net

## HALL



**Great North Hall location!** 46+/- acres with 3 bedroom/2.5 bath home with master on the main. Enjoy the spacious wrap around porch with mountain view! State of the art upscale barn and plenty of fenced pasture land for your livestock! Large shop/ storage building. Kenneth Savage 770-718-8297. Savage Real Estate & Auction Co. Inc. - Kenneth Savage, (770) 718-8297, jksavage@bellsouth.net

## HANCOCK



**Beautiful 123 Acre Middle GA Farm.** - Quintessential Country Landscape - Very Well Maintained and Managed - Rolling Pastures & Mature Woods - Mature Pines & Upland Hardwoods - 45 acres Pasture & Balance Wooded - 2.8 acre Pond - Excellent Homesite or Weekend Get Away - 3 Bedroom Camp House - Several Out Buildings & Garden Spot LandMart.com - Bill Breiner, (478) 4577005, bill@landmart.com

## HOUSTON



**250.8 acres available on Henderson Springs Road in Elko, Georgia.** Zoned RAG, will subdivide 50+ acre tracts at \$4,000 per acre. 10 year Land Conservation agreement. Coldwell Banker Robbins & Free Realty - Scott Free, (478) 218-2600, execassistant@robbinsfree.com



**250.8 acre tract available.** Zoned RAG, can be subdivided at \$4,000 per acre. 10 year Land Conservation agreement in place and has a 60' Ingress-Egress easement. Coldwell Banker Robbins & Free Realty - Scott Free, (478) 951-3333, scottfree@robbinsfree.com



### Excellent Residential Development Tract in Harpers Ridge at Tucker Place Subdivision.

65.7 acres at \$15,000 per acre. Coldwell Banker Robbins & Free Realty - Scott Free, (478) 951-3333, scottfree@robbinsfree.com



### 101.04 Acre Development tract at the corner of

**Hwy 41 & Dunbar Road.** Access from 2 paved roads and almost 100% usable property. City sewer and water available. \$13,500 per acre. Coldwell Banker Robbins & Free Realty - Joe Meadows, (478) 697-3448, joemeadowsjr@robbinsfree.com



### Commercial Lot at .63 acres available!

Listed at \$79,900, it is the perfect location for a doctor or dentist office or any type of business. Great location for hair salon/spa, etc...this is the place to be! Build on this large lot conveniently located in WesPark off the Perry Parkway Bypass and Houston Lake. Near shopping, hospital, businesses, and residential areas. Just 2.3 miles off I-75. All utilities are easily accessible. Coldwell Banker Robbins & Free Realty - Juliana Horsting, (478) 955-0259, julianahorsting@hotmail.com



**Excellent Residential Development Tract in Phase 2 of Stonebridge Subdivision in Houston County, Perry, Georgia.** Tract is approximately 24 acres and listed at \$345,000. Coldwell Banker Robbins & Free Realty - Juliana Horsting, (478) 955-0259, julianahorsting@hotmail.com

## JACKSON



**79.58 acres convenient to I-85 in Commerce.** Commercial potential, property is gently rolling and partially open and wooded. Adjacent to nice subdivision in back of property. High traffic area on major 4 lane highway. Kenneth Savage 770-718-8297 Savage Real Estate & Auction Co. Inc. - Kenneth Savage, (770) 718-8297, jksavage@bellsouth.net

## LANIER



**Small acreage, but abundant in wildlife!!!** Some of the best deer and turkey hunting land in Lanier County. Also fish from Big Creek in the back of the property. You can put your camper or your dream home here and always enjoy peace and quiet. THE HERNDON COMPANY - Sue Barnes, (229) 460-1653, sbarnes@herndoncompany.com

## LOWNDES



**35 Acres of Prime Land in a Great Location in Northern Lowndes County Georgia.** Coppage Rd was just recently PAVED which has created a Very Desirable Area for your DREAM HOME. Property is currently leased for farming and has over 600Feet of Paved Road Frontage and approximately 2500ft of Depth. The Very back of the property is the only Wetlands with a small creek running through the Back just Perfect for Deer and Turkey. Property also has an old Farm House and Well. CALL TODAY!!!! THE HERNDON COMPANY - Nathan Smith, (229) 563-4199, nathan@herndoncompany.com



**Approximately 75+/- Acres with plenty of road frontage 1495 FT on HWY 135, Also Frontage on and Wrights Road , .** Land has been plantation cut with 30 pines to an acre. Currently zoned E-A . Call Today for Plat & more information. LOWNDES COUNTY LAND FOR UNDER \$2,500 AN ACRE!! BUY NOW BEFORE LAND PRICES AND INTEREST RATES GO UP. PERFECT LAND FOR BLUE BERRIES!!! THE HERNDON COMPANY - Nathan Smith, (229) 563-4199, nathan@herndoncompany.com

## MADISON



**Some of the most beautiful river land you have ever seen.** 76+/- acres with rolling pasture leading down to the Hudson River. The property is currently fenced for cows, has two wells and a home built in 1900 you can live in while you build or use as a rental. \$6500/acre Burdette Realty - Amanda Smith, (706) 6801800, amk23@bellsouth.net

## MCDUFFIE

**The Harrison Homeplace \$550,000, 120.00 Acres Of the 120 acres, approximately 45 acres is in established pasture; approx. 30 acres is cultivated currently in soybeans, and approx. 5 acres is a pecan grove.** The 1920's home is in excellent condition and has 3 Bedrms., 2 1/2 Baths, Living room, Dining rm., Firepl., Central H/A, and a large screened-in front porch. Other outbuildings include: large red barn, equipment storage and corn crib, concrete block shop building, and old share-cropper home. Visit www.DrinkardRealEstateSales.com for more info., photos. Drinkard Real Estate Sales, Inc. - Eddie Drinkard, (706) 318-3636, eddie.drinkard@gmail.com

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## TALIAFERRO

**Hunting, Creek, & Peaceful Homesite on 115.54 Acres.** ~ Diverse Hunting Opportunities. ~ Perfect Spot to Build a Home. ~ Strong Flowing Creek. ~ Open Hardwood Bottom. ~ Mixed Hardwoods & Pine Timber. ~ Hunt Deer, Turkey, Dove, & More! ~ Multiple Food Plots ~ Excellent Road & Trail System ~ 2 Br / 1 Ba Hunting Camp ~ Power, Water, & Septic in Place LandMart.com ~ Cole Breiner, (478) 3875051, cole@landmart.com

## WHITE



**THIS PROPERTY IS STUNNING!!** Paved road frontage with long drive to home site. Brasstown Creek runs through a portion of the property, spring fed pond, existing well and 3 power boxes. Also, the home site has a mountain view. Not many like this and priced for quick sale. Located in White County GA. \$474,720 (8490645). Shield, Realtors - Bill Camp, (706) 499-4720, bill@billcamp.net

## WILKES



**Hunter's Paradise, 101.7 Acres \$302,557, \$2,975/Ac.** Joins Corp of Engineers Deer, turkey, duck Hunter's Paradise. Long frontage on county maintained Bolton Road. Great combination of recreation and investment. Back line joins Corp of Engineers on Lake Thurmond providing additional hunting area. Good interior roads. Visit [www.DrinkardRealEstateSales.com](http://www.DrinkardRealEstateSales.com) for more info. & photos. Land Features & Description Pine and hardwood timberland with good interior water supply. Established food plots for deer and turkey. Beaver pond for ducks. For the fisherman and boater, the property is convenient to both Lake Thurmond and Lake Russell Drinkard Real Estate Sales, Inc. - Eddie Drinkard, (706) 318-3636, eddie.drinkard@gmail.com



**Big Buck Tract \$442,767, PRICE REDUCED!** 253.01 Acres, \$1,750 Per Acre Land with Character!! Extraordinary recreational property for deer, turkey and small game hunting. 2500 feet of Beaver Dam Creek frontage with upland hardwood hillsides and beautiful hardwood creek bottoms. New food plots and miles of interior roads for access and ATV riding. Quiet country area but convenient to W-W Airport and downtown Historic Washington. Visit [www.DrinkardRealEstateSales.com](http://www.DrinkardRealEstateSales.com) for more info. and photos. Drinkard Real Estate Sales, Inc. - Eddie Drinkard, (706) 318-3636, eddie.drinkard@gmail.com



**Wilkes Sandtown Tract, New Listing 45.00 Acres \$2,350 Per Acre This is a hard to find hunting tract in rural area of Wilkes County, GA.** Lots of hardwood and water provide excellent deer and turkey habitat. Fronting on GA. Hwy. 44, the tract has 1,000 feet of paved road frontage on the Danburg Road. Only 10 minutes to Historical Washington. New plat of survey available. Visit [www.DrinkardRealEstateSales.com](http://www.DrinkardRealEstateSales.com) for more info. Drinkard Real Estate Sales, Inc. - Eddie Drinkard, (706) 318-3636, eddie.drinkard@gmail.com



**Little River Hunting Retreat on 131.84 Acres ~ 1200 Sq. Ft. Custom Cabin ~ 2 Bedroom/2.5 Bath with Full Kitchen ~ 1900 Ft. of Little River Frontage ~ 100 Acres of Hardwood ~ 25 acres of Old Planted Pine ~ Multiple Food Plots ~ Big Powerline for Hunting ~ Great Internal Road System ~ Potential for Deer, Turkey, Ducks and Hogs ~ Perfect Family Get-a-way LandMart.com - Austin Breiner, (478) 4148419, austin@landmart.com**

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AGGEORGIA 2 / SUMMER 2018

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1300 East Main Street  
Cartersville, GA 30120  
(770) 382-3637

**Gainesville**  
501 Broad Street SE  
Gainesville, GA 30501  
(770) 534-5395

**Ocilla**  
302 S. Cherry Street  
Ocilla, GA 31774  
(229) 468-5900

**Sandersville**  
775 Sparta Road  
Sandersville, GA 31082  
(478) 552-6922

**Chatsworth**  
19 Woodlake Drive  
Chatsworth, GA 30705  
(706) 695-0020

**LaFayette**  
700 East Villanow Street  
LaFayette, GA 30728  
(706) 638-1940

**Perry**  
468 Perry Parkway  
Perry, GA 31069  
(478) 987-1434

**Sylvester**  
105 Dexter Wilson Blvd.  
Sylvester, GA 31791  
(229) 776-5599

**Clarkesville**  
102 Blacksnake Road  
Mt. Airy, GA 30563  
(706) 754-4158

**Montezuma**  
317 Walnut Street  
Montezuma, GA 31063  
(478) 472-5156

**Quitman**  
504 E. Screven Street  
Quitman, GA 31643  
(229) 263-7551

**Tifton**  
1807 King Road  
Tifton, GA 31794  
(229) 382-4300

**Cordele**  
1207 South Greer Street  
Cordele, GA 31010  
(229) 273-3927

**Moultrie**  
22 5<sup>th</sup> Avenue, SE  
Moultrie, GA 31768  
(229) 985-3893

**Rome**  
701 East 2<sup>nd</sup> Avenue  
Rome, GA 30162  
(706) 291-6340

**Washington**  
U.S. 78, 311 North Bypass  
Washington, GA 30673  
(706) 678-7088

**Dublin**  
826 Bellevue Avenue  
Dublin, GA 31021  
(478) 272-3255

**Nashville**  
707 N. Davis Street  
Nashville, GA 31639  
(229) 686-5081

**Royston**  
675 Church Street  
Royston, GA 30662  
(706) 245-6142

**Waynesboro**  
176 Highway 80 West  
Waynesboro, GA 30830  
(706) 554-2107



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